

Why is it so hard to find and keep a hospitalist?

EXPLOSIVE GROWTH

The hospitalist category is the fastest growing physician specialty in history¹

In 1996, there were fewer than 1,000 hospitalists. Today, there are more than 57,000²

That's an increase of **5600%**

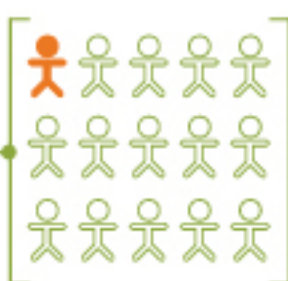


YET THE DEMAND STILL OUTPACES THE SUPPLY



72%

of hospitals now employ hospitalists³
BUT ONLY



internal medicine students specialize as hospitalists⁴

STIFF COMPETITION

To remain competitive, hospitals have to offer hospitalists higher salaries and more flexible schedules



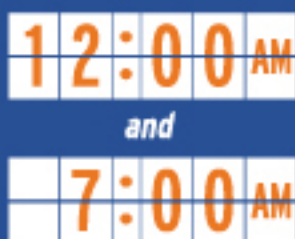
Overall hospitalist compensation has more than **DOUBLED** in the last fifteen years⁵



Hospitalists often work long hours to maximize income.

67% reported career burnout that was "significant" or "very significant"⁵

The fewest admissions occur between 12 and 7 A.M.⁴ Low nighttime admission rates mean fewer billable hours.



Consequently, hospitals pay more for nighttime coverage⁶

NIGHTTIME COVERAGE RATES

On-Site Visit	\$150+ per hr
vs	
Telemedicine Consult	\$75+ per hr

RURAL REPERCUSSIONS

The competitive market makes it particularly challenging to recruit hospitals in rural areas



20% of US citizens live in rural areas

BUT ONLY

10% of doctors practice there⁷

WHY? Rural hospitalists have a high burnout rate.



LONG HOURS

Lower admission rates do not warrant a FT nocturnist so rural hospitalists often cover more night shifts.



MORE RESPONSIBILITY

Smaller rural care teams with fewer resources must meet the same standards as their urban counterparts

Some rural hospitals are increasing hospitalist pay as much as **5-6%**



every 6 months

to retain their providers.⁵



EAGLE
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