



The Benefits and Efficiencies of Telemedicine

At Eagle, we are the leader in technology-enabled inpatient care. Our tailored telemedicine services support hospitals with board-certified hospitalists and a variety of specialists, benefiting patients and the community as a whole. The value equation telemedicine offers — the ability to admit more patients and keep them in local community hospitals — never fails to resonate with administrators and clinicians concerned with keeping hospitals economically viable.

Telemedicine Benefits



Patient Retention

Increased access to physicians via telemedicine services reduces patient referrals, increases patient preference and improves the overall quality of care.



Clinician Recruiting & Retention

Telemedicine offers a solution to many hospitals where clinician shortages and talent distribution are difficult to navigate. With 24/7 support, telemedicine improves work-life balance and removes the burden of night call for day-time physicians.



Quality & Reputation

When hospitals use telemedicine to expand their suite of specialists, they not only retain more patients and staff, but also tangibly enhance the hospital's reputation and standing in the community.

Telemedicine Outcomes

Using customized telemedicine service programs, hospitals and health systems realize significant value and measurable outcomes including:

- Enhanced revenue retention
- Reduced cost to serve
- Economic impact to community
- Reduced cost to recruit
- Increased clinician preference
- Reduced turnover rate
- Increased clinician work/life balance
- Expanded engagement
- Increased Leapfrog scores
- Raised HCAHPS scores
- Improved patient preference
- Increased revenue

“Eagle’s TeleNocturnist team hit the ground running and quickly became an integral part of our clinical team. They are proving true to the estimates they provided about transfer,”

- Brandon Clary, CFO of AnMed Health Cannon



How is Eagle Telemedicine Different?



Telemedicine Expertise

Eagle has more than 14 years of telemedicine experience and offers 15+ tele-specialties.



Technology Enabled

Eagle’s proprietary ETHOS system enables telemedicine physicians to capture patient interactions and metrics with more efficiency and provides a robust practice management experience and allows telemedicine physicians to document directly in the hospital’s EMR.



System-Agnostic Solutions

Eagle recognizes the complexity of the healthcare industry, as such its solutions are designed to minimize the impact to clients where it matters most – at the point of care.



Relationships, Not Transactions

Eagle believes that patient outcomes dramatically improve when telemedicine providers are integral partners with the hospitals they serve. Our customized solutions build deeper relationships and meaningful patient connections.

Eagle can help you elevate your patient care and enhance hospital and health system revenues with the dedicated telemedicine support that provides expert care, anywhere.

Contact Eagle today.

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